

**Westport Volunteer Emergency Medical Service
Board of Directors' Meeting
May 3rd, 2022**

Call to Order:

- Meeting called to order at 7:02

Attendees:

- Mike Burns, Martin Iselin, Nancy Surace, Dan Guetta, Larry Kleinman, Brian Crane, Stewart Reifler, Jon Huzil, Josh Rosen, Andrew O'Brien

Guests:

- Marc Hartog

Approval of prior minutes:

- Stewart made a motion to adopt the minutes of the March board meeting, seconded by Larry.
 - All in favor - unanimous.

Committees:

Treasurer's Report:

- See attached.
- Highlight was the \$150K grant from the Women's Club.

Finance:

- 2022/2023 Budget proposal.
 - Stew made a motion to accept the 2022/2023 budget as written, seconded by Andy.
 - Budget unanimously passed by the board.
- Crime Bond Insurance - do we want to increase our coverage? No one is in favor to increase the Crime Bond Insurance – Thank you to Yves for his work on this.

Fundraising:

- See attached
- Garden Party for WVEMS benefit June 11th.
- Rotary is making a donation of \$5,000 in response to the need for ambulances.

Member Relations:

- Abatement checks will be processed in the May 15th payroll and mailed out by the town.

Recruitment and Retention:

- We had a few new members who were put through the testing process this past weekend.
- The “You Make A Difference” program is being revived thanks to Larry and Yves.

Training:

- The EMT class had one drop out.

CPR / SW Council:

- See attached
- Audley Scholarship has only one applicant to-date.

Public Relations:

- UTV 3 was at the Minuteman Race.

House:

- Nothing to report.

Vehicles:

- The Ambulance Committee gathered to evaluate Lifeline ambulances. Braun was a no show. We also were not able to get a demonstration from Horton. We will be evaluating our options.
- The Tahoe is still at Fleet.

Old Biz:

- There has been some feedback on the proposed new bylaws and some changes were made.
- There has been feedback on the Training and Competency Policy with some members voicing concern for its impact on the future ranks of WVEMS.
- A slate has been proposed for the upcoming elections and sent out to the membership.
- EMS Week is coming. Mari has offered to help out arranging Uber Eats deliveries. Can anyone else help? PLEASE HELP!

New Biz:

- A General Membership meeting has been called for May 11th at 7pm to discuss the proposed bylaws. The in-service meeting will immediately follow. Should we continue with dinner in the middle of training? To be chewed on.
- We need to set a date for the annual meeting in June. Awards, service pins will be given out. Andy may get a barbeque truck for dinner or maybe a pizza truck. The membership meeting will be June 25th at 7:00pm at WVEMS and then if there is inclement weather, they can go into the bays. Members plus 1 Adult. Mike will send an evite.

Adjournment:

Larry made a motion to adjourn at 19:51 hours, seconded by Andy



Michael Burns, President WVEMS <mburns@westportems.org>

Treasurer's Report for April 2022

Dan Guetta, Treasurer WVEMS <treasurer@westportems.org>

Mon, May 2, 2022 at 12:14 PM

To: WVEMS BOD <wwems-bod@westportems.org>, "Hartog, Marc" <mhartog@westportct.gov>, Chris Moore <cdm1964@gmail.com>

Attached for your review are the WVEMS Income Statements for April 2022 and the ten months ending April 30, 2022.

Financial Results for April 2022 (numbers rounded):

- Net Ordinary Income for the month was \$187,000 (includes Women's Club Grant of \$150,000). Total expenses for the month were 47% under budget, and donation revenue continued to be stronger than expected.
- Total Revenue for the month was \$195,300. Revenue highlights were as follows:
 - Grant revenue was \$150,000 (from Women's Club).
 - Fundraiser revenue was \$38,300.
 - Other Donations were \$350.
 - Patient Contributions were \$5,850 (for March transports).
 - CPR revenue was \$800.
- Total Expenses for the month were \$8,300 (\$7,400 under budget). Major expenses were as follows:
 - Member Support Services expenses were \$900 (primarily coffee, kitchen supplies and cable).
 - Fundraiser expenses were \$400 (primarily postage and credit card related fees).
 - In-service expenses were \$900 (April dinner and reissuance of a cancelled check for January dinner).
 - EMT Class expenses were \$2,100 (instructor fees and materials).
 - CPR expenses were \$1,200 (AHA supplies).
 - Vehicle Maintenance expenses were \$800 (601 airbag repairs).
 - Medical Supplies expenses were \$1,300.

Financial Results for the ten months ending April 30, 2022 (numbers rounded):

- Net Ordinary Income year-to-date was \$762,000 (includes total Grants of \$500,000) .
- Total Revenue year-to-date was \$933,100 (\$225,400 over budget if we backout Grants).
- Total Expenses year-to-date were \$171,100 (\$25,000 under budget).

April 30 Checking and Investment Account Balances (numbers rounded):

- Bank of America Checking Account (net of uncleared payments): \$214,000.
- Wells Fargo Accounts: \$2,137,000 (up \$128,000 from 3/31/22) (Note: Cash deposits for the month were \$200,000, so actual results reflect investment losses of \$72,000 (\$65,000 loss in investment account, and \$7,000 loss in Audley account).)
 - Investment Account: \$1,070,000.
 - Vehicle Reserve Account: \$904,000.
 - Equipment Reserve Account: \$76,000.
 - Audley Scholarship Account: \$87,000.

Dan Guetta

Treasurer - Westport Volunteer EMS

treasurer@westportems.org

<https://www.westportems.org>





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To unsubscribe from this group and stop receiving emails from it, send an email to wvems-bod+unsubscribe@westportems.org.
To view this discussion on the web visit <https://groups.google.com/a/westportems.org/d/msgid/wvems-bod/CAHHXpv7JVEr2AhLXOv1saQ02MKRT-VCRUqAAVAfn8bqXb%2BjAhA%40mail.gmail.com>.

2 attachments



April 2022 Income Statement.pdf

174K



April 2022 YTD Income Statement.pdf

177K

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 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual July 2021 through April 2022

| | Jul '21 - Apr 22 | Budget | \$ Over Budget |
|--|-------------------|-------------------|-------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| 50250 · GRANTS | 500,000.00 | 1,000.00 | 499,000.00 |
| 50100 · PATIENT CONTRIBUTIONS | 62,800.00 | 50,000.00 | 12,800.00 |
| 50200 · FUNDRAISER | 293,103.37 | 100,000.00 | 193,103.37 |
| 50300 · OTHER DONATIONS | 22,104.21 | 8,334.00 | 13,770.21 |
| 50400 · COURSES | | | |
| 50004 · CPR | 19,574.14 | 8,334.00 | 11,240.14 |
| 50008 · EMT | 35,500.00 | 40,000.00 | -4,500.00 |
| Total 50400 · COURSES | 55,074.14 | 48,334.00 | 6,740.14 |
| 50500 · OPERATING INTEREST | 1.05 | | |
| Total Income | 933,082.77 | 207,668.00 | 725,414.77 |
| Gross Profit | 933,082.77 | 207,668.00 | 725,414.77 |
| Expense | | | |
| 60011 · PROFESSIONAL FEES - AUDIT | 13,750.00 | 13,500.00 | 250.00 |
| 60043 · PUBLIC RELATIONS | 611.55 | 2,500.00 | -1,888.45 |
| 60044 · RETENTION AND RECRUITMENT | 1,320.00 | 2,500.00 | -1,180.00 |
| 60200 · CAPITAL EXPENSES | 1,679.66 | 4,167.00 | -2,487.34 |
| 60300 · OFFICE & MANAGEMENT | | | |
| 60017 · MISC. EXP. | 50.00 | | |
| 60032 · OFFICE SUPPLIES | 23.99 | | |
| 60300 · OFFICE & MANAGEMENT - Other | 118.50 | 4,167.00 | -4,048.50 |
| Total 60300 · OFFICE & MANAGEMENT | 192.49 | 4,167.00 | -3,974.51 |
| 60310 · MEMBER SUPPORT SVCS | | | |
| 60299 · NON-CAPITAL BUILDING/FIXTURES | 71.36 | 1,667.00 | -1,595.64 |
| 60009 · COFFEE EXPENSES | 3,156.25 | | |
| 60010 · DAY ROOM/KITCHEN SUPPLIES | 3,034.55 | | |
| 60030 · CABLEVISION | 2,130.06 | | |
| 60040 · OTHER MEMBER SUPPORT | 51.50 | | |
| 60310 · MEMBER SUPPORT SVCS - Other | 25.62 | 14,166.00 | -14,140.38 |
| Total 60310 · MEMBER SUPPORT SVCS | 8,469.34 | 15,833.00 | -7,363.66 |
| 60330 · UNIFORM ALLOWANCE PROGRAM | 1,973.78 | 5,834.00 | -3,860.22 |
| 60340 · FUND RAISER | | | |
| 60341 · Credit Card Processing Fee | 1,588.40 | 1,450.00 | 138.40 |
| 60340 · FUND RAISER - Other | 14,809.97 | 15,000.00 | -190.03 |
| Total 60340 · FUND RAISER | 16,398.37 | 16,450.00 | -51.63 |
| 60360 · AWARDS | 1,472.49 | 800.00 | 672.49 |
| 60370 · ANNUAL AWARDS MEETING | 55.00 | 8,000.00 | -7,945.00 |

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 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual July 2021 through April 2022

| | Jul '21 - Apr 22 | Budget | \$ Over Budget |
|---|-------------------|------------------|-------------------|
| 60380 · TRAINING | | | |
| 60022 · In service | 2,608.73 | 3,333.00 | -724.27 |
| 60021 · Stop The Bleed | 0.00 | 834.00 | -834.00 |
| 60382 · On-Line Courses | 4,309.20 | 8,000.00 | -3,690.80 |
| 60381 · Tuition Reimbursement EMT-B | 0.00 | 5,000.00 | -5,000.00 |
| 60003 · CPR / FIRST AID TRNG | | | |
| CPR Class CC Processing Fee | 146.03 | | |
| 60003 · CPR / FIRST AID TRNG - Other | 9,352.44 | 8,334.00 | 1,018.44 |
| Total 60003 · CPR / FIRST AID TRNG | 9,498.47 | 8,334.00 | 1,164.47 |
| 60019 · IN-HOUSE EMT | 26,835.80 | 35,000.00 | -8,164.20 |
| 60038 · MISC. TRNG | 0.00 | 834.00 | -834.00 |
| 60391 · OUTSIDE EMS CONFERENCES | 3,122.00 | 6,000.00 | -2,878.00 |
| 60380 · TRAINING - Other | 0.00 | 0.00 | 0.00 |
| Total 60380 · TRAINING | 46,374.20 | 67,335.00 | -20,960.80 |
| 60410 · INSURANCE | 898.00 | 1,000.00 | -102.00 |
| 60420 · HOSPITALITY/SUNSHINE | 128.66 | 416.00 | -287.34 |
| 60440 · OTHER EXP | | | |
| 6999 · Uncategorized Expenses | 50.00 | | |
| Total 60440 · OTHER EXP | 50.00 | | |
| 60500 · WEMS OPER. BDGT | | | |
| 60045 · Dry Cleaning | 3,753.02 | 7,500.00 | -3,746.98 |
| 60042 · Equipment Repairs & Maintenance | 22,542.80 | 4,166.00 | 18,376.80 |
| 60014 · VEH .MAINTENANCE | 27,669.87 | 20,834.00 | 6,835.87 |
| 60037 · MEDICAL SUPPLIES | 23,787.22 | 20,834.00 | 2,953.22 |
| 60500 · WEMS OPER. BDGT - Other | 0.00 | 209.00 | -209.00 |
| Total 60500 · WEMS OPER. BDGT | 77,752.91 | 53,543.00 | 24,209.91 |
| Total Expense | 171,126.45 | 196,045.00 | -24,918.55 |
| Net Ordinary Income | 761,956.32 | 11,623.00 | 750,333.32 |
| Other Income/Expense | | | |
| Other Income | | | |
| Dividend Income | 34,698.73 | 12,500.00 | 22,198.73 |
| Total Other Income | 34,698.73 | 12,500.00 | 22,198.73 |
| Other Expense | | | |
| 70500 · VEHICLE REPLACEMENT | 18,370.60 | | |
| Total Other Expense | 18,370.60 | | |
| Net Other Income | 16,328.13 | 12,500.00 | 3,828.13 |
| Net Income | 778,284.45 | 24,123.00 | 754,161.45 |

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 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual April 2022

| | Apr 22 | Budget | \$ Over Budget |
|--|-------------------|------------------|-------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| 50250 · GRANTS | 150,000.00 | 1,000.00 | 149,000.00 |
| 50100 · PATIENT CONTRIBUTIONS | 5,850.00 | 5,000.00 | 850.00 |
| 50200 · FUNDRAISER | 38,282.40 | | |
| 50300 · OTHER DONATIONS | 349.40 | 833.00 | -483.60 |
| 50400 · COURSES | | | |
| 50004 · CPR | 790.00 | 833.00 | -43.00 |
| 50008 · EMT | 0.00 | 15,000.00 | -15,000.00 |
| Total 50400 · COURSES | 790.00 | 15,833.00 | -15,043.00 |
| 50500 · OPERATING INTEREST | 0.09 | | |
| Total Income | 195,271.89 | 22,666.00 | 172,605.89 |
| Gross Profit | 195,271.89 | 22,666.00 | 172,605.89 |
| Expense | | | |
| 60043 · PUBLIC RELATIONS | 0.00 | 250.00 | -250.00 |
| 60044 · RETENTION AND RECRUITMENT | 0.00 | 250.00 | -250.00 |
| 60200 · CAPITAL EXPENSES | 0.00 | 416.00 | -416.00 |
| 60300 · OFFICE & MANAGEMENT | | | |
| 60032 · OFFICE SUPPLIES | 23.99 | | |
| 60300 · OFFICE & MANAGEMENT - Other | 0.00 | 416.00 | -416.00 |
| Total 60300 · OFFICE & MANAGEMENT | 23.99 | 416.00 | -392.01 |
| 60310 · MEMBER SUPPORT SVCS | | | |
| 60299 · NON-CAPITAL BUILDING/FIXTURES | 0.00 | 167.00 | -167.00 |
| 60009 · COFFEE EXPENSES | 639.86 | | |
| 60030 · CABLEVISION | 213.01 | | |
| 60040 · OTHER MEMBER SUPPORT | 51.50 | | |
| 60310 · MEMBER SUPPORT SVCS - Other | 0.00 | 1,417.00 | -1,417.00 |
| Total 60310 · MEMBER SUPPORT SVCS | 904.37 | 1,584.00 | -679.63 |
| 60330 · UNIFORM ALLOWANCE PROGRAM | 285.77 | 583.00 | -297.23 |
| 60340 · FUND RAISER | | | |
| 60341 · Credit Card Processing Fee | 157.55 | 25.00 | 132.55 |
| 60340 · FUND RAISER - Other | 233.00 | | |
| Total 60340 · FUND RAISER | 390.55 | 25.00 | 365.55 |
| 60360 · AWARDS | 106.96 | | |
| 60380 · TRAINING | | | |
| 60022 · In service | 874.26 | 334.00 | 540.26 |
| 60021 · Stop The Bleed | 0.00 | 83.00 | -83.00 |
| 60381 · Tuition Reimbursement EMT-B | 0.00 | 500.00 | -500.00 |

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 Cash Basis

Westport Vol. EMS
Profit & Loss Budget vs. Actual
April 2022

| | Apr 22 | Budget | \$ Over Budget |
|---|-------------------|------------------|-------------------|
| 60003 · CPR / FIRST AID TRNG | | | |
| CPR Class CC Processing Fee | 7.74 | | |
| 60003 · CPR / FIRST AID TRNG - Other | 1,186.70 | 833.00 | 353.70 |
| Total 60003 · CPR / FIRST AID TRNG | 1,194.44 | 833.00 | 361.44 |
| 60019 · IN-HOUSE EMT | 2,142.51 | 5,000.00 | -2,857.49 |
| 60038 · MISC. TRNG | 0.00 | 83.00 | -83.00 |
| Total 60380 · TRAINING | 4,211.21 | 6,833.00 | -2,621.79 |
| 60420 · HOSPITALITY/SUNSHINE | 0.00 | 42.00 | -42.00 |
| 60500 · WEMS OPER. BDGT | | | |
| 60045 · Dry Cleaning | 241.20 | 750.00 | -508.80 |
| 60042 · Equipment Repairs & Maintenance | 0.00 | 417.00 | -417.00 |
| 60014 · VEH .MAINTENANCE | 818.53 | 2,083.00 | -1,264.47 |
| 60037 · MEDICAL SUPPLIES | 1,327.92 | 2,083.00 | -755.08 |
| 60500 · WEMS OPER. BDGT - Other | 0.00 | 20.00 | -20.00 |
| Total 60500 · WEMS OPER. BDGT | 2,387.65 | 5,353.00 | -2,965.35 |
| Total Expense | 8,310.50 | 15,752.00 | -7,441.50 |
| Net Ordinary Income | 186,961.39 | 6,914.00 | 180,047.39 |
| Other Income/Expense | | | |
| Other Income | | | |
| Dividend Income | 965.25 | 1,250.00 | -284.75 |
| Total Other Income | 965.25 | 1,250.00 | -284.75 |
| Net Other Income | 965.25 | 1,250.00 | -284.75 |
| Net Income | 187,926.64 | 8,164.00 | 179,762.64 |

| | <u>Final Results</u> | <u>Estimated</u> | <u>Budget</u> | | <u>Proposed</u> | <u>Proposed</u> | |
|--------------------------------------|----------------------|-------------------|------------------|------------------|------------------|------------------|---------|
| | <u>2020-2021</u> | <u>Results</u> | <u>2020-2021</u> | <u>2021-2022</u> | <u>Budget</u> | <u>Change in</u> | |
| | | <u>2021-2022*</u> | | | <u>2022-2023</u> | <u>Budget</u> | |
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 50100 · PATIENT CONTRIBUTIONS | 59,600 | 75,000 | 55,000 | 60,000 | 65,000 | 5,000 | Note 1 |
| 50200 · FUNDRAISER | 180,381 | 260,000 | 90,000 | 100,000 | 125,000 | 25,000 | Note 2 |
| 50250 - GRANTS | 51,104 | 350,000 | 20,000 | 5,000 | 15,000 | 10,000 | Note 3 |
| 50300 · OTHER DONATIONS | 62,597 | 30,000 | 10,000 | 10,000 | 15,000 | 5,000 | Note 4 |
| 50400 · COURSES | | | | | | | |
| 50004 · CPR | 8,628 | 21,000 | 11,500 | 10,000 | 10,000 | 0 | Note 5 |
| 50008 · EMT | 0 | 35,000 | 15,000 | 40,000 | 40,000 | 0 | Note 6 |
| Total 50400 · COURSES | 8,628.00 | 56,000.00 | 26,500.00 | 50,000.00 | 50,000.00 | 0 | |
| 50900 MISC OTHER INCOME | 5 | - | - | - | - | - | |
| Total Income | 362,315 | 771,000 | 201,500 | 225,000 | 270,000 | 45,000 | |
| Expense | | | | | | | |
| 60011 · PROFESSIONAL FEES - AUDIT | 13,000 | 13,750 | 13,500 | 13,500 | 14,000 | 500 | |
| 60043 · PUBLIC RELATIONS | 840 | 1,000 | 3,000 | 3,000 | 3,000 | 0 | |
| 60044 · RETENTION AND RECRUITMENT | 0 | 2,000 | 3,000 | 3,000 | 3,000 | 0 | |
| 60200 · CAPITAL EXPENSES | 0 | 2,000 | 9,000 | 5,000 | 4,000 | -1,000 | Note 7 |
| 60300 · OFFICE & MANAGEMENT | 871 | 1,000 | 5,000 | 5,000 | 4,000 | -1,000 | Note 8 |
| 60310 · MEMBER SUPPORT SVCS | | | | | | | |
| 60299 · NON-CAPITAL BUILDING/FIXTURE | 0 | 500 | 2,000 | 2,000 | 2,000 | 0 | |
| 60310 · MEMBER SUPPORT SVCS - Other | 11,988 | 12,000 | 17,000 | 17,000 | 17,000 | 0 | |
| Total 60310 · MEMBER SUPPORT SVCS | 11,988.00 | 12,500.00 | 19,000.00 | 19,000.00 | 19,000.00 | 0 | |
| 60330 · UNIFORM ALLOWANCE PROGRAM | 2,776 | 3,000 | 7,000 | 7,000 | 7,000 | 0 | |
| 60340 · FUND RAISER | | | | | | | |
| 60341 · Credit Card Processing Fee | 1,744 | 1,500 | 1,100 | 1,500 | 2,000 | 500 | Note 9 |
| 60340 · FUND RAISER - Other | 14,581 | 16,000 | 14,000 | 15,000 | 18,000 | 3,000 | Note 10 |

| | <u>Estimated</u> | | <u>Budget</u> | | <u>Proposed</u> | <u>Proposed</u> | |
|--|----------------------|-------------------|------------------|------------------|------------------|------------------|---------|
| | <u>Final Results</u> | <u>Results</u> | | | <u>Budget</u> | <u>Change in</u> | |
| | <u>2020-2021</u> | <u>2021-2022*</u> | <u>2020-2021</u> | <u>2021-2022</u> | <u>2022-2023</u> | <u>Budget</u> | |
| Total 60340 · FUND RAISER | 16,325.00 | 17,500.00 | 15,100.00 | 16,500.00 | 20,000.00 | 3,500 | |
| 60360 · AWARDS | 725 | 1,800 | 1,000 | 1,500 | 2,000 | 500 | |
| 60370 · ANNUAL AWARDS MEETING | 0 | 100 | 8,000 | 8,000 | 8,000 | 0 | Note 11 |
| 60380 · TRAINING | | | | | | | |
| 60022 · In service | 155 | 2,800 | 4,000 | 4,000 | 4,000 | 0 | |
| 60021 · Stop The Bleed | 14 | 0 | 1,000 | 1,000 | 1,000 | 0 | |
| 60382 · On-Line Courses | 5,077 | 4,300 | 7,000 | 8,000 | 7,000 | -1,000 | Note 12 |
| 60381 · Tuition Reimbursement EMT-B | 1,875 | 0 | 5,000 | 6,000 | 5,000 | -1,000 | Note 12 |
| 60003 · CPR / FIRST AID TRNG | 9,018 | 9,500 | 11,500 | 10,000 | 10,000 | 0 | |
| 60019 · IN-HOUSE EMT | 0 | 35,000 | 15,000 | 40,000 | 40,000 | 0 | |
| 60038 · MISC. TRNG | 0 | 250 | 1,000 | 1,000 | 1,000 | 0 | |
| 60390 CLASSES-OUTSIDE | 0 | 0 | - | - | - | - | |
| 60391 ·OUTSIDE EMS CONFERENCE | 0 | 3,200 | 12,000 | 12,000 | 12,000 | 0 | Note 13 |
| Total 60380 · TRAINING | 16,139.00 | 55,050.00 | 56,500.00 | 82,000.00 | 80,000.00 | -2,000 | |
| 60410 · INSURANCE | 898 | 898 | 1,000 | 1,000 | 3,000 | 2,000 | Note 14 |
| 60420 · HOSPITALITY/SUNSHINE | 0 | 130 | 500 | 500 | 500 | 0 | |
| 60440 · OTHER EXP | 86 | 0 | - | - | - | - | |
| 60500 · WEMS OPER. BDGT | | | | | | | |
| 60260 · RADIOS | 155 | 0 | 10,500 | 0 | 0 | 0 | |
| 60014 · VEH .MAINTENANCE | 20,191 | 35,000 | 25,000 | 25,000 | 40,000 | 15,000 | Note 15 |
| 60037 · MEDICAL SUPPLIES | 15,924 | 27,000 | 25,000 | 25,000 | 30,000 | 5,000 | Note 15 |
| 60042 · EQUIPMENT REPAIRS & MAINT | 8,402 | 24,000 | 0 | 5,000 | 10,000 | 5,000 | Note 16 |
| 60045 · DRY CLEANING | 1,299 | 4,500 | 0 | 9,000 | 5,000 | -4,000 | Note 17 |
| 60500 · WEMS OPER. BDGT - Other | 7,664 | 0 | 5,000 | 250 | 250 | 0 | |
| Total 60500 · WEMS OPER. BDGT | 53,635.00 | 90,500.00 | 65,500.00 | 64,250.00 | 85,250.00 | 21,000 | |

| | <u>Final Results</u> | <u>Estimated Results</u> | <u>Budget</u> | | <u>Proposed Budget</u> | <u>Proposed Change in Budget</u> |
|-----------------------------|----------------------|--------------------------|------------------|------------------|------------------------|----------------------------------|
| | <u>2020-2021</u> | <u>2021-2022*</u> | <u>2020-2021</u> | <u>2021-2022</u> | <u>2022-2023</u> | <u>Budget</u> |
| Total Expense | 117,283 | 201,228 | 207,100 | 229,250 | 252,750 | 23,500 |
| Net Ordinary Income | 245,032 | 569,772 | -5,600 | -4,250 | 17,250 | 21,500 |
| Other Income/Expense | | | | | | |
| Other Income | | | | | | |
| Dividend Income | 20,274 | 19,000 | 15,000 | 15,000 | 15,000 | 0 |
| Total Other Income | 20,274.00 | 19,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 0.00 |
| Net Income | 265,306 | 588,772 | 9,400 | 10,750 | 32,250 | 21,500 |

* Estimated Results based on actual results through March 2022 plus estimated amounts through remainder of 2021-22 fiscal year (FY).

Notes:

Revenue Items:

- 1 Patient Contributions budget to increase modestly reflecting continued improvement from lower levels experienced earlier in the pandemic.
- 2 Record Fundraiser revenue unlikely to continue at current year level. Add 25% to current year budget.
- 3 Large current year Grants primarily the result of specific solicitations for ambulance replacement funds. Annual budget of \$15,000 more realistic going forward.
- 4 Several one-time Donations unlikely to recur. Increase annual budget to more realistic amount.
- 5 CPR revenue expected to decline due to hybrid learning method (online class work and in-person testing).
- 6 Reflects full resumption of Fall and Spring EMT classes.

Expense Items:

- 7 We do not anticipate any significant Capital Expenses for FY 22-23. Reduce to \$4K.
- 8 We do not anticipate any significant Office & Management Expenses for FY 22-23. Reduce to \$4K.
- 9 Credit card donations have been steadily increasing. Adjust Credit Card Processing Fees to reflect current donation levels.
- 10 Increase Fundraiser expenses to reflect current expense levels.
- 11 We expect to resume our two Annual Awards events.
- 12 Adjust to reflect current expense levels.

| <u>Final Results</u> | <u>Estimated Results</u> | <u>Budget</u> | | <u>Proposed Budget</u> | <u>Proposed Change in Budget</u> |
|----------------------|--------------------------|------------------|------------------|------------------------|----------------------------------|
| <u>2020-2021</u> | <u>2021-2022*</u> | <u>2020-2021</u> | <u>2021-2022</u> | <u>2022-2023</u> | <u>Budget</u> |

13 We expect two Outside EMS Conferences to be held during FY 22-23.

14 Possible increase in annual premium associated with expanded coverage limits.

15 Adjust to reflect current expense levels.

16 Current year expenses higher than expected due to prepayment of 3-year Stryker contract and Lucas repairs that are now covered by contract. FY 22-23 expenses expected to return to prior year levels.

17 Dry cleaing expenses are normalizing at lower than previously anticipated levels.

Fundraising Committee

2021-2022 Fundraising Campaign Other Donations

REPORT

May 2, 2022

Amounts Raised:

- 2020-2021 Campaign \$169,315.02 (to April 30, 2021)
- 2020-2021 Campaign \$173,765.42 (to June 30, 2021)
- 2021-2022 Campaign \$273,030.44 (to April 30, 2022)

Number of Donations (includes duplicate donors):

- 2020-2021 Campaign 1,109 (to April 30, 2021)
Average donation = \$152.67
- 2020-2021 Campaign 1,135 (to June 30, 2021)
Average donation = \$153.10
- 2021-2022 Campaign 1,187 (to April 30, 2022)
Average donation = \$230.02

Other Donations (excluding Offutt, Women's Club):

- FY 2021 \$ 8,721.74 31 donors (from 7/1/20 – 9/15/20)
 \$34,816.13 29 donors (from 9/16/20 – 4/30/21)
 \$22,398.85 84 donors (from 5/1/21 – 6/30/21)
 \$65,936.72 144
- FY 2022 \$ 7,958.33 44 donors (from 7/1/21 – 9/15/21)
 \$32,091.00 18 donors (from 9/16/21 – 4/30/22)
 \$40,049.33 62

Total Donations (excluding Offutt, Women's Club):

- FY 2021 \$255,656.14 1,287 donors (7/1/20 – 6/30/21)
Average donation = \$198.64
- FY 2022 \$315,580.77 1,251 donors (7/1/21 – 4/30/22)
Average donation = \$252.26

May 1, 2022

To: WVEMS President & Secretary From: Jay B. Paretzky

Subject: Jay's April 2022, report to the Board

WVEMS CPR/First Aid January 1, to April 30, 2022, 83 classes held with 337 students taught. On our schedule of classes in May, we have Parks & Rec Beach School. Unknown with the number of students we need to teach, last year it was 63. A new client, a large international shipping company for both First Aid and CPR and May 17th a HS-CPR/AED class for and at the Westport Women's Club. Nicole Donovan has been reinstated as one of our AHA BLS-Instructors.

We currently have one WVEMS member working on her documentation for the Audley Scholarship. Can we send out another notice to the membership about the application due date is May 15th? The membership of the scholarship committee is complete, thank you for your help with that.

CT EMS Advisory Board virtual meeting was held on Wednesday April 27, 2022

At Connecticut Hospital Association (CHA) in Wallingford.

EMS Medical Advisory (CEMSMAC) Committee reviewed the issue of EMR's are not allowed to use a mechanical CPR device, since it is not in their scope of practice. EMR's can assist an EMT or Paramedic with a device. To change the scope of practice a service must follow the procedures and present reasons for a change.

CT SB 5240 has a provision calling for CT OEMS to hire a person to head up the implementation of a Mobile Integrated Healthcare program in the state. If approved this would be a big step for MIH here in CT.

Let me know if you have any questions.

Jay B. Paretzky cell 203 247-9883