

November 2020 BOD Meeting

Quorum is 7 out of 11 board members.

Call to Order: 7:03 PM

In attendance- Mike Burns, Dan Guetta, Andy O'Brien, Larry Kleinman, Sandi Macpherson, John Huzil, Nancy Surace, Brian Crane, Martin Iselin, Jamie Baiktaris, Myra goldberg. Guests- Stewart Reifler, Yves Cantin, Erin Finch and Rob Pocius.

Approval of prior minutes:

- September minutes - Motion made by Martin, seconded by Sandi. Unanimously approved with 1 abstention.
- October minutes - Motion made by Sandi, seconded by Andy. Unanimously approved with 1 abstention.

Treasurer's Report: see attached. Minor discussion and clarifications made.

Committees:

Finance:

- Balances included on Treasurer's Report
- Rebalanced Audley due to outperformance
- Simplified some holdings from mixed mutual funds to ETF's
- We will be having a December meeting

Fundraising:

- See attached report from Yves
- Dan Woog boosted our fundraiser when it hit the mailboxes- thank you Dan!
- Grant applications have been sent in to the WWC and WYWL
- We need someone to accept a check from the Mason's club- Larry or Marc volunteered to attend the Zoom session.
- We are seeing a large increase in the number of credit card donations which could be due to our social media push and our inclusion of a QR code for donating.
- We are seeing a big increase in first time donors

- Suggestion was made to add more pay platforms to our website to make it easier to donate. Jamie and Larry will investigate.

Member Relations:

- President's "...of the year" awards were made. We will be ordering plaques for the recipients as well as updating the plaques in the hall. Add to minutes:
 - Crew Chief of the Year is Yves Cantin
 - EMT of the Year is Mary Inagami
 - Youth Corps Member of the Year is Chris Muschett
 - Volunteer of the Year is Carol Dixon
- 2 resignations: Steve Bayliss and Daniel Ruskin. Motion made to vote them out by Nancy, seconded by Sandi. Unanimously approved.

Recruitment and Retention:

- We ordered WVEMS branded reusable face masks for the members. Generously donated by Myra and her husband! They will be here in a few weeks but are for use outside of WEMS.
- Need to get the word out to groups to attract new members. Our "active" roster is less than 50 people. There was a discussion about interns. There will be an orientation for approximately 15 members (approximately 3 adults and 12 youths) at the end of November with 10 more (7 adults and 3 youth) pending. New screening procedures will be in place for the second group. Scheduling is an issue with so many interns but progress is being made. We need Crew Chiefs and senior EMT's to help train and get people off of internship.
- Andy has been in touch with ASF about getting items for members. Waiting on pricing.
- Andy is working on making a Powerpoint presentation for recruitment from the work done last year by others.

Training:

- Early discussions on when our next EMT class might be and the possibility of taking it off premises. It can be done online with in person practicals because we expect to not be able to use our facilities in the near future due to COVID restrictions on the public in town buildings. There was a lot of discussion on the matter. Andy and Jamie are going to explore the possibility of using an outside facility with the possibility of storing some of our materials there.
- We worked out the details with CareerCert. Mike and Brian were satisfied with the content. Mike signed a contract for 50 users at the basic rate since we will

not be needing the recent webinars until next year. We can add more and upgrade as needed. Rick is hoping to have it up and running this week.

CPR / SW Council:

- See Jay's reports attached.
- Jay is working hard to get CPR going again. The subject of paying instructors for doing classes has come up and it is not clear on how this works. In the past they have been paid \$25/hour. There was much discussion on the matter. This is going to be further investigated by Larry, Dan and Mike and will be discussed with Jay.

Public Relations:

- Many, many Facebook and Instagram posts scheduled out to the end of the year. Please like and share!
- We are spending \$25 to boost our Sunday posts on Facebook. If that leads to even one donation per boost we are ahead of the game. We have positive evidence from FB of click throughs but no way of verifying them as completed donations. We will have to look at our aggregate fundraising revenues at the end to imply any PR impact. Gut check seems to imply it helps.
- Steve Baylis and now Jamie have tagged posts with fundraisers to benefit WVEMS on FB- thank you! Jamie's has made over \$1000.
- Lawn signs- they are in but we are not distributing them because they will get thrown out with political ones. We will look to late November to get them out. We may make a public appeal to ask people on major roads to let us post them. Myra is going to look into getting a town permit as well.

House:

- Kathy Smith has offered to help out and buy stuff for the kitchen to bring in before her Tuesday shift- thank you Kathy! Sandi and Nancy's cell numbers are on the fridge. They will all try to coordinate the effort.

Vehicles:

- UTV- had a demo today at HQ of a unit we may look to purchase. We will be looking to finalize pricing. We will need a General meeting to approve the purchase. We need to give 10 days notice of a general meeting and need 15 participants. Hoping to finalize before the end of the year.

Old Business:

- We did not take up the Stryker 50% off deal on Lifepacks due to the fact that we have an existing service contract that covers us for at least 2 years.
- Status on multi band radio- the state has approved it but we are waiting on WFD to program them.

New Business:

- Jamie is going to try to do member portraits and profiles to be used on social media

Adjournment:8:39pm

Mike Burns is inviting you to a scheduled Zoom meeting.

Topic: WVEMS November BOD Meeting

Time: Nov 10, 2020 07:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

<https://zoom.us/j/96490147981?pwd=ejBLZGdKTEExEN25WK1IESmQxdTZCUT09>

Meeting ID: 964 9014 7981

Passcode: 292118

One tap mobile

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+13462487799,,96490147981#,,,,,0#,,292118# US (Houston)

Dial by your location

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+1 346 248 7799 US (Houston)

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+1 312 626 6799 US (Chicago)

Meeting ID: 964 9014 7981

Passcode: 292118

Find your local number: <https://zoom.us/u/adoWpP5VaD>



November Board Meeting - Treasurer's Report for October 2020

Dan Guetta, Treasurer WVEMS <treasurer@westportems.org>

Mon, Nov 9, 2020 at 10:38 AM

To: WVEMS BOD <wvems-bod@westportems.org>, "Hartog, Marc" <mhartog@westportct.gov>, Yves Cantin <rolshan@optonline.net>, Andrea Harman <drea Joan@optonline.net>, Dan Guetta <treasurer@westportems.org>

Attached for your review are the WVEMS Income Statements for (1) October 2020; and (2) the four months ending October 31, 2020.

Financial Results for October 2020 (numbers rounded):

- Net Ordinary Loss: For October 2020 we had a net loss of \$5,800 (this was \$8,500 less than our budgeted net loss of \$14,400). We typically experience a net loss in October because of (1) fundraising expenses incurred at the beginning of fundraiser season; and (2) expenses in connection with the fall EMS conference. Our net loss for the month was less than what we budgeted primarily because fundraising expenses were lower than forecasted (savings of \$4,000) and the fall EMS conference was cancelled for this year (savings of \$6,000).
- Total Revenue was \$25,700 (\$4,300 over budget). Revenue highlights were as follow:
 - Patient Contributions were \$5,600 (\$1,000 over budget). This covered payments from Westport for the month of September. Year-to-date Patient Contributions for July-October (\$22,200) were approximately \$4,200 (or 16%) below Patient Contributions for the same period last year (\$26,400).
 - Other donations were \$2,200 (\$1,400 over budget).
 - Fundraiser revenue was \$17,800 (\$2,800 over budget)
- Total Expenses were \$31,500 (\$4,200 under budget). Expense highlights were as follows:
 - As noted above, fundraising expenses were lower than forecasted, and cancellation of the fall EMS conference reduced budgeted expenses by \$6,000.
 - Material and/or one time expenditures: \$8,300 for a new Motorola portable radio.

Financial Results for the Four Months Ending October 31, 2020 (numbers rounded):

- Net Ordinary Income was \$17,000 (\$56,000 over budget, but \$4,900 less than the same period last year).
- Total Revenue was \$72,200 (\$31,700 over budget, but \$3,700 less than the same period last year).
- Total Expenses were \$55,300 (\$24,300 under budget, but \$1,300 more than the same period last year).

October 31 Checking and Investment Account Balances (numbers rounded):

- BOA Checking Account (net of outstanding, uncleared payments): \$178,300
- Wells Fargo Accounts: \$1,221,700 (down \$2,200 from 9/30/20).
 - Investment Account: \$788,300.
 - Vehicle Reserve Account: \$293,000.
 - Equipment Reserve Account: \$52,100.
 - Audley Scholarship Account: \$88,300.

Dan Guetta

Treasurer - Westport Volunteer EMS

treasurer@westportems.org

<https://www.westportems.org>

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To unsubscribe from this group and stop receiving emails from it, send an email to wvems-bod+unsubscribe@westportems.org.

To view this discussion on the web visit <https://groups.google.com/a/westportems.org/d/msgid/wvems-bod/CAHHXpv43%3DUT88vLcM5bMRen2yy7Cue1B-odrJVgJx2nuoAgny%40mail.gmail.com>.

2 attachments

 **October 2020 YTD Income Statement.pdf**
177K

 **October 2020 Income Statement.pdf**
176K

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 11/02/20
 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual October 2020

| | Oct 20 | Budget | \$ Over Budget | % of Budget |
|--|-----------|-----------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 050 · OLD ACCTS | 0.00 | 0.00 | 0.00 | 0.0% |
| 50100 · PATIENT CONTRIBUTIONS | 5,600.00 | 4,583.00 | 1,017.00 | 122.2% |
| 50200 · FUNDRAISER | 17,781.96 | 15,000.00 | 2,781.96 | 118.5% |
| 50300 · OTHER DONATIONS | 2,191.30 | 833.00 | 1,358.30 | 263.1% |
| 50400 · COURSES | | | | |
| 50004 · CPR | 150.00 | 958.00 | -808.00 | 15.7% |
| Total 50400 · COURSES | 150.00 | 958.00 | -808.00 | 15.7% |
| 50500 · OPERATING INTEREST | 0.12 | | | |
| Total Income | 25,723.38 | 21,374.00 | 4,349.38 | 120.3% |
| Gross Profit | 25,723.38 | 21,374.00 | 4,349.38 | 120.3% |
| Expense | | | | |
| 60011 · PROFESSIONAL FEES - AUDIT | 6,500.00 | 7,000.00 | -500.00 | 92.9% |
| 60043 · PUBLIC RELATIONS | 0.00 | 250.00 | -250.00 | 0.0% |
| 60044 · RETENTION AND RECRUITMENT | 0.00 | 250.00 | -250.00 | 0.0% |
| 60200 · CAPITAL EXPENSES | 0.00 | 750.00 | -750.00 | 0.0% |
| 60300 · OFFICE & MANAGEMENT | | | | |
| 60013 · GENL. OFF. EXP. | 50.00 | | | |
| 60300 · OFFICE & MANAGEMENT - Other | 0.00 | 417.00 | -417.00 | 0.0% |
| Total 60300 · OFFICE & MANAGEMENT | 50.00 | 417.00 | -367.00 | 12.0% |
| 60310 · MEMBER SUPPORT SVCS | | | | |
| 60299 · NON-CAPITAL BUILDING/FIXTURES | 0.00 | 167.00 | -167.00 | 0.0% |
| 60009 · COFFEE EXPENSES | 177.56 | | | |
| 60010 · DAY ROOM/KITCHEN SUPPLIES | 269.18 | | | |
| 60030 · CABLEVISION | 212.98 | | | |
| 60040 · OTHER MEMBER SUPPORT | 1,347.00 | | | |
| 60310 · MEMBER SUPPORT SVCS - Other | 0.00 | 1,417.00 | -1,417.00 | 0.0% |
| Total 60310 · MEMBER SUPPORT SVCS | 2,006.72 | 1,584.00 | 422.72 | 126.7% |
| 60330 · UNIFORM ALLOWANCE PROGRAM | 0.00 | 583.00 | -583.00 | 0.0% |
| 60340 · FUND RAISER | | | | |
| 60341 · Credit Card Processing Fee | 394.35 | 150.00 | 244.35 | 262.9% |
| 60340 · FUND RAISER - Other | 6,688.33 | 11,000.00 | -4,311.67 | 60.8% |
| Total 60340 · FUND RAISER | 7,082.68 | 11,150.00 | -4,067.32 | 63.5% |

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 11/02/20
 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual October 2020

| | Oct 20 | Budget | \$ Over Budget | % of Budget |
|---|-------------------------|--------------------------|------------------------|---------------------|
| 60380 · TRAINING | | | | |
| 60022 · In service | 0.00 | 400.00 | -400.00 | 0.0% |
| 60021 · Stop The Bleed | 0.00 | 87.00 | -87.00 | 0.0% |
| 60381 · Tuition Reimbursement EMT-B | 625.00 | 410.00 | 215.00 | 152.4% |
| 60003 · CPR / FIRST AID TRNG | 1,015.64 | 960.00 | 55.64 | 105.8% |
| 60038 · MISC. TRNG | 0.00 | 83.00 | -83.00 | 0.0% |
| 60391 · OUTSIDE EMS CONFERENCES | 0.00 | 6,000.00 | -6,000.00 | 0.0% |
| Total 60380 · TRAINING | <u>1,640.64</u> | <u>7,940.00</u> | <u>-6,299.36</u> | <u>20.7%</u> |
| 60410 · INSURANCE | 898.00 | 1,000.00 | -102.00 | 89.8% |
| 60420 · HOSPITALITY/SUNSHINE | 0.00 | 42.00 | -42.00 | 0.0% |
| 60500 · WEMS OPER. BDGT | | | | |
| 60260 · RADIOS | 8,267.75 | 180.00 | 8,087.75 | 4,593.2% |
| 60042 · Equipment Repairs & Maintenance | 1,406.78 | | | |
| 60014 · VEH .MAINTENANCE | 1,011.94 | 2,083.00 | -1,071.06 | 48.6% |
| 60037 · MEDICAL SUPPLIES | 1,982.18 | 2,083.00 | -100.82 | 95.2% |
| 60500 · WEMS OPER. BDGT - Other | 683.82 | 417.00 | 266.82 | 164.0% |
| Total 60500 · WEMS OPER. BDGT | <u>13,352.47</u> | <u>4,763.00</u> | <u>8,589.47</u> | <u>280.3%</u> |
| Total Expense | <u>31,530.51</u> | <u>35,729.00</u> | <u>-4,198.49</u> | <u>88.2%</u> |
| Net Ordinary Income | -5,807.13 | -14,355.00 | 8,547.87 | 40.5% |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 1.99 | | | |
| Dividend Income | 256.50 | 1,250.00 | -993.50 | 20.5% |
| Total Other Income | <u>258.49</u> | <u>1,250.00</u> | <u>-991.51</u> | <u>20.7%</u> |
| Net Other Income | 258.49 | 1,250.00 | -991.51 | 20.7% |
| Net Income | <u><u>-5,548.64</u></u> | <u><u>-13,105.00</u></u> | <u><u>7,556.36</u></u> | <u><u>42.3%</u></u> |

1:34 PM
 11/02/20
 Cash Basis

Westport Vol. EMS Profit & Loss Budget vs. Actual July through October 2020

| | Jul - Oct 20 | Budget | \$ Over Budget | % of Budget |
|--|--------------|-----------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 050 · OLD ACCTS | 0.00 | 0.00 | 0.00 | 0.0% |
| 50100 · PATIENT CONTRIBUTIONS | 22,200.00 | 18,333.00 | 3,867.00 | 121.1% |
| 50200 · FUNDRAISER | 17,781.96 | 15,000.00 | 2,781.96 | 118.5% |
| 50300 · OTHER DONATIONS | 31,803.93 | 3,334.00 | 28,469.93 | 953.9% |
| 50400 · COURSES | | | | |
| 50004 · CPR | 415.00 | 3,834.00 | -3,419.00 | 10.8% |
| Total 50400 · COURSES | 415.00 | 3,834.00 | -3,419.00 | 10.8% |
| 50500 · OPERATING INTEREST | 0.51 | | | |
| 50900 · OTHER | | | | |
| MISCELLANEOUS INCOME9 | 4.50 | | | |
| Total 50900 · OTHER | 4.50 | | | |
| Total Income | 72,205.90 | 40,501.00 | 31,704.90 | 178.3% |
| Gross Profit | 72,205.90 | 40,501.00 | 31,704.90 | 178.3% |
| Expense | | | | |
| 60011 · PROFESSIONAL FEES - AUDIT | 13,000.00 | 7,000.00 | 6,000.00 | 185.7% |
| 60043 · PUBLIC RELATIONS | 219.49 | 1,000.00 | -780.51 | 21.9% |
| 60044 · RETENTION AND RECRUITMENT | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 60200 · CAPITAL EXPENSES | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| 60300 · OFFICE & MANAGEMENT | | | | |
| 60013 · GENL. OFF. EXP. | 279.98 | | | |
| 60026 · COMPUTER | 319.98 | | | |
| 60300 · OFFICE & MANAGEMENT - Other | 0.00 | 1,668.00 | -1,668.00 | 0.0% |
| Total 60300 · OFFICE & MANAGEMENT | 599.96 | 1,668.00 | -1,068.04 | 36.0% |
| 60310 · MEMBER SUPPORT SVCS | | | | |
| 60299 · NON-CAPITAL BUILDING/FIXTURES | 0.00 | 666.00 | -666.00 | 0.0% |
| 60009 · COFFEE EXPENSES | 1,179.15 | | | |
| 60010 · DAY ROOM/KITCHEN SUPPLIES | 657.14 | | | |
| 60030 · CABLEVISION | 851.92 | | | |
| 60040 · OTHER MEMBER SUPPORT | 1,347.00 | | | |
| 60310 · MEMBER SUPPORT SVCS - Other | 0.00 | 5,666.00 | -5,666.00 | 0.0% |
| Total 60310 · MEMBER SUPPORT SVCS | 4,035.21 | 6,332.00 | -2,296.79 | 63.7% |
| 60330 · UNIFORM ALLOWANCE PROGRAM | 1,100.49 | 2,334.00 | -1,233.51 | 47.2% |
| 60340 · FUND RAISER | | | | |
| 60341 · Credit Card Processing Fee | 561.95 | 225.00 | 336.95 | 249.8% |
| 60340 · FUND RAISER - Other | 7,920.35 | 11,000.00 | -3,079.65 | 72.0% |
| Total 60340 · FUND RAISER | 8,482.30 | 11,225.00 | -2,742.70 | 75.6% |
| 60360 · AWARDS | 47.99 | 500.00 | -452.01 | 9.6% |
| 60370 · ANNUAL AWARDS MEETING | 0.00 | 4,000.00 | -4,000.00 | 0.0% |

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11/02/20

Cash Basis

Westport Vol. EMS
Profit & Loss Budget vs. Actual
 July through October 2020

| | Jul - Oct 20 | Budget | \$ Over Budget | % of Budget |
|---|------------------|-------------------|-------------------|---------------|
| 60380 · TRAINING | | | | |
| 60022 · In service | 0.00 | 800.00 | -800.00 | 0.0% |
| 60021 · Stop The Bleed | 0.00 | 336.00 | -336.00 | 0.0% |
| 60381 · Tuition Reimbursement EMT-B | 1,875.00 | 1,660.00 | 215.00 | 113.0% |
| 60003 · CPR / FIRST AID TRNG | 1,118.96 | 3,820.00 | -2,701.04 | 29.3% |
| 60038 · MISC. TRNG | 0.00 | 333.00 | -333.00 | 0.0% |
| 60391 · OUTSIDE EMS CONFERENCES | 0.00 | 6,000.00 | -6,000.00 | 0.0% |
| Total 60380 · TRAINING | 2,993.96 | 12,949.00 | -9,955.04 | 23.1% |
| 60410 · INSURANCE | 898.00 | 1,000.00 | -102.00 | 89.8% |
| 60420 · HOSPITALITY/SUNSHINE | 0.00 | 164.00 | -164.00 | 0.0% |
| 60500 · WEMS OPER. BDGT | | | | |
| 60260 · RADIOS | 8,423.00 | 9,060.00 | -637.00 | 93.0% |
| 60042 · Equipment Repairs & Maintenance | 1,406.78 | | | |
| 60014 · VEH .MAINTENANCE | 6,231.35 | 8,334.00 | -2,102.65 | 74.8% |
| 60037 · MEDICAL SUPPLIES | 4,931.21 | 8,334.00 | -3,402.79 | 59.2% |
| 60500 · WEMS OPER. BDGT - Other | 2,883.83 | 1,668.00 | 1,215.83 | 172.9% |
| Total 60500 · WEMS OPER. BDGT | 23,876.17 | 27,396.00 | -3,519.83 | 87.2% |
| Total Expense | 55,253.57 | 79,568.00 | -24,314.43 | 69.4% |
| Net Ordinary Income | 16,952.33 | -39,067.00 | 56,019.33 | -43.4% |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 2.87 | | | |
| Dividend Income | 4,665.45 | 5,000.00 | -334.55 | 93.3% |
| Total Other Income | 4,668.32 | 5,000.00 | -331.68 | 93.4% |
| Net Other Income | 4,668.32 | 5,000.00 | -331.68 | 93.4% |
| Net Income | 21,620.65 | -34,067.00 | 55,687.65 | -63.5% |

WVEMS ANNUAL FUNDRAISER STATUS REPORT (10/15/20-11/7/2020)

BOARD OF DIRECTORS MEETING November 10, 2020

Working on the Fundraiser is very exciting this year. From a team of two for many, many years, we now have a team of five, all chipping in to improve and modernize the campaign and efficiency: A superb and encouraging team effort for the entire organization. Here's what new this year:

- Timeline (road map) reduced to writing providing recipe for future years managers and ease of transitions
- Our ELEO donations database is now bridged to Constant Contact with detailed instructions (thank you Larry!). We sent out 500 emails. Half of them were opened. Only 10-20 unsubscribe.
- True social media campaign under way (Thank you Mike!) with some paid ads.
- Credit card donations processing being done remotely (thank you Sally!) relieving the significant burden of processing paper donations (thank you Carol!)
- Mass mailings will now carry individual names in addresses where available; new QR code; simplified response card; new photos; etc. (thank you team!)
- Donations are now logged with an additional annual data element enabling us to run better reports and results comparisons in the future
- ELEO Database was cleaned up making it possible to run accurate first time and lapsed donors reports

ACTIVITY RECAP

Our paper solicitation went out Oct. 15 (11,000+ addresses) along with our email blast. The Social media campaign is ongoing with a nice piece published by Dan Woog. As in years past, we are in the midst of receiving a large wave of donations. This initial wave is usually our most significant batch of donations.

It would appear that we are seeing an increase in the number of credit card donations as evidenced by the increased number of donors taking advantage for the first time of our "in memory/in honor of" function in our credit card on line donation page. This is now being used to memorialize people who passed away years ago.

We are re-doubling our efforts to catch up with processing donations received to date.

Our Holiday post card design is complete. It will go out Dec. 10 to all addresses in town. Lawn signs will also be available. The final step of the campaign will be our mid-February mailer.

CURRENT RESULTS AND STATISTICS

Because of the time lag in processing the initial rush of donations, it is too early to draw conclusions from results and statistical reports. Nevertheless, understandably, everyone is curious, so here are some numbers:

| Year to Year Comparison | 10/15/20-11/07/20 | 10/15/19-11/07/19 | Change |
|---------------------------------|--------------------------|--------------------------|---------------|
| Dollars (Donations Processed) | \$35,728.38 | \$31,092.64 | +\$4,635.74 |
| Number of Credit Card Donations | 104 | 32 | +72 |
| Donated by credit card | \$14,995.38 | \$4,991.64 | +\$10,003.74 |
| Number of processed donations | 270 | 252 | +18 |
| New Tributes | 11 | 0 | +11 |
| First Time Donors | 58* | 41 | +17 |

Source: ELEO database system

*Needs to be validated

The annual fundraiser is our largest source of income. Here are some annual statistics. Because processing guidelines changed over the years regarding what constitutes fundraiser income, year to year comparisons are not necessarily accurate

| Fiscal Year | Fundraiser (General Ledger \$) |
|--------------------|---------------------------------------|
| 2019-20 | \$118,031 |
| 2018-19 | \$111,513 |
| 2017-18 | \$102,237 |
| 2016-17 | \$101,625 |
| 2015-16 | \$103,469 |
| 2014-15 | \$127,076 |
| 2013-14 | \$104,778 |
| 2012-13 | \$93,369 |
| 2011-12 | \$101,605 |
| 2010-11 | \$93,942 |
| 2009-10 | \$92,004 |
| 2008-09 | \$82,683 |
| 2007-08 | \$87,466 |
| 2006-07 | \$87,194 |
| 2005-06 | \$87,373 |
| 2004-05 | \$85,521 |
| 2003-04 | \$81,855 |

| | |
|---------|----------|
| 2002-03 | \$85,678 |
| 2001-02 | \$66,624 |
| 2000-01 | \$53,442 |
| 1999-00 | \$79,986 |

Yves Cantin
November 8, 2020

11/5/2020

To: WVEMS President, WVEMS -Secretary

From: Jay B. Paretzky

Subject: Jay's October 2020 report

Hello

CPR/First Aid January 1st to October 31, 2020 84 classes held with 420 students taught. Change over for the new 2020 BLS program from the AHA. New DVD, student and Instructor manuals, skill sheets and exam needed. Change over is required by January 31, 2021 There is a cost for this update. The Heartsaver update will be in 2021 We conducted the AHA BLS recert for the Norwalk School Nurses on 11/3 for 26 students in Norwalk. Yashi, Sandi, Toni and Carmen helped with the class.

The Department of Justice Public Safety Officers Benefits program is updated every October. EMS is covered by this program. As of October first, 2020, the death benefit is \$ 370,376. There is also a monthly educational benefit.

CTEMSAB (Advisory Board) met on 10/28/20

CT OEMS Region Five Coordinator position has been filled- we are in Region One.

Discussion about having CMED's conducting universal screening question for COVID calls- on going

Due to the lack of interest the Volunteer Committee was removed as an active committee of the Board. My appointment to the Board is not affected. I will try to get the Volunteer Committee to be active again.

CORP awards are moving forward Region One is scheduled for November 13th possibly at Trumbull EMS Check with Mark Blake- he is the Region One CORP President.

Let me know if you have any questions. Jay B. Paretzky cell 203 247-9883